



**BOARD OF DIRECTORS**

**METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY**

**BUSINESS MANAGEMENT COMMITTEE**

**THURSDAY, JANUARY 26, 2023**

**ATLANTA, GEORGIA**

**MEETING MINUTES**

**1. CALL TO ORDER AND ROLL CALL**

Committee Chair Durrett called the meeting to order at 9:33 A.M.

**Board Members Present:**

Al Pond  
Jim Durrett  
Kathryn Powers  
Roderick Frierson  
Stacy Blakley  
Rita Scott  
Thomas Worthy  
Rod Mullice  
Jennifer Ide  
Jannine Miller<sup>1</sup>

**Board Members Absent:**

Freda Hardage  
Russell McMurry  
William Floyd  
Valencia Williamson  
Jacob Tzegaegbe

**Staff Members Present:**

Collie Greenwood  
Luz Borrero  
Melissa Mullinax  
Rhonda Allen  
Raj Srinath  
Ralph McKinney  
Peter Andrews  
Michael Kreher  
George Wright  
Carrie Rocha

<sup>1</sup>Jannine Miller is the Executive Director of the Georgia Regional Transportation Authority (GRTA). Per the MARTA Act, she is a non-voting member of the Board of Directors.

**Also in Attendance:** Leah Ward Sears, Paula Nash, Jacqueline Holland, Jonathan Hunt, Tyrene Huff, Kenya Hammond, Melinda Fulks, Kirk Talbott, and Greg Patterson

**2. APPROVAL OF THE MINUTES**

**Approval of Minutes from November 17, 2022**

Approval of Minutes from November 17, 2022. On a motion by Board Member Pond, seconded by Board Member Powers, the motion passed by a vote of 7 to 0 with 7 members present.

**3. RESOLUTIONS**

**Resolution Authorizing a Modification in Contractual Authorization for Contracts Utilizing State of Georgia Contracts and/or General Services Administration (GSA) Schedules for Network, Server, Storage Equipment and Professional Services**

Approval of a Resolution Authorizing a Modification in Contractual Authorization for Contracts Utilizing State of Georgia Contracts and/or General Services Administration (GSA) Schedules for Network, Server, Storage Equipment and Professional Services. On a motion by Board Member Worthy, seconded by Board Member Blakley, the resolution passed by a vote of 9 to 0 with 1 member abstaining and 10 members present.

**Resolution Authorizing a Modification in Contractual Authorization for Parking Deck Callbox Upgrade and Cabling Services RFPP P49632**

Approval of a Resolution Authorizing a Modification in Contractual Authorization for Parking Deck Callbox Upgrade and Cabling Services RFPP P49632. On a motion by Board Member Mullice, seconded by Board Member Powers, the resolution passed by a vote of 9 to 0 with 1 member abstaining and 10 members present.

**4. BRIEFING**

**FY2023 2nd Quarter Financial Highlights and Financial Performance Indicators (As of December 31, 2022)**

Greg Patterson, Sr. Director of Budget and Grants, gave an update on FY2023 2nd Quarter Financial Highlights. Carrie Rocha, Interim Chief Capital Officer, gave an update on the Capital Financial Highlights for December 2022

**5. OTHER MATTERS**

**Letter of Intent to Utilize the State of Georgia Contract to Procure IBM ESS 5000 Storage (Informational Only)**

**Letter of Intent to Utilize the State of Georgia Contract to Procure Station Phones (Informational Only)**

**6. ADJOURNMENT**

The Committee meeting adjourned at 10:05 A.M.

Respectfully submitted,

A handwritten signature in blue ink that reads "Tyrene L. Huff". The signature is written in a cursive style with a large initial 'T'.

Tyrene L. Huff  
Assistant Secretary to the Board

YouTube link: <https://youtube.com/live/Y68SZpzMxUM?feature=share>



Resolution Authorizing a Modification in Contractual Authorization for Contracts Utilizing State of Georgia Contracts and/or General Services Administration (GSA) Schedules for Network, Server, Storage Equipment and Professional Services

Kirk Talbott, AGM

Department of Technology



## **Resolution Authorizing a Modification in Contractual Authorization for Contracts Utilizing State of Georgia Contracts and/or General Services Administration (GSA) Schedules for Network, Server, Storage Equipment and Professional Services**

Technology is requesting to add additional funds to procure additional servers and chassis equipment to upgrade the enterprise servers at Headquarters and Police Command Center - Candler Park. The equipment will replace the end-of-life and end-of-support HPE Generation 8 servers in the Enterprise server infrastructure.

### **DBE Considerations**

Due to the utilization of the GSA contracting process no DBE goal was assigned to the original procurement. The nature of the equipment procured generally results in minimum DBE participation in this market and as a modification to the original contract, no change in the DBE goal was made.

## **Resolution Authorizing a Modification in Contractual Authorization for Contracts Utilizing State of Georgia Contracts and/or General Services Administration (GSA) Schedules for Network, Server, Storage Equipment and Professional Services**

### **Procurement History**

- A Request for Price Proposal (RFPP) was conducted
- Technical and Scientific Application (TSA) company was awarded the contract for CCTV Server and Chassis Upgrade Equipment RFPP50183
- The original authorization was \$8,339,000.00

### ***Project Overview***

Server Upgrade (4 Chassis)

Storage Upgrade (CCTV and Enterprise)

Network core upgrade (10G to 100G)

Network Upgrade (46 stations and garages)

Voice over IP Network Upgrade

**Resolution Authorizing a Modification in Contractual Authorization for Contracts Utilizing State of Georgia Contracts and/or General Services Administration (GSA) Schedules for Network, Server, Storage Equipment and Professional Services**

*Financial Considerations*

<b>Description</b>	<b>Amount</b>
Previous Contractual Authorization	\$8,339,000.00
Increase in Contractual Authorization	\$1,837,017.35
GM Contingency	\$189,119.75
Additional Funds Requested	\$384,155.84
<b>Total Modified Contract Value</b>	<b>\$10,749,293.14</b>

<b>Location</b>	<b>Cost</b>
Headquarters	\$192,077.92
Police Command Center – Candler Park	\$192,077.92
<b>FY23 Total Local Capital Cost</b>	<b>\$384,155.84</b>

**Funded 100% from FY23 Local Capital Budget**





Thank You







**Resolution Authorizing a  
Modification in Contractual  
Authorization for Parking Deck  
Callbox Upgrade and Cabling  
Services RFPP P49632**

Kirk Talbott, AGM

Department of Technology

## **Resolution Authorizing a Modification in Contractual Authorization for Parking Deck Callbox Upgrade and Cabling Services RFPP P49632**

The Department of Technology is requesting a nine-month extension and funds for additional work to upgrade the existing obsolete analog intercom system to a new IP-based Audio/Video intercom system at Indian Creek, Sidney Marcus and City Center parking deck. Siemens discovered Indian Creek parking deck has collapsed conduit pipes that must be replaced and rerun underground. Sidney Marcus, and City Center parking decks exceed the distance limit of 300 feet and require a game changer infrastructure. The site-specific extra work needs to be addressed to complete the upgrade of the affected site call boxes.

### **DBE Considerations**

Due to the complex integration requirements, this contract was originally awarded to the vendor as a Single Source and therefore no DBE goal was assigned. No change in the DBE goal was made for this modification.

## **Resolution Authorizing a Modification in Contractual Authorization for Parking Deck Callbox Upgrade and Cabling Services RFPP P49632**

### **Procurement History**

- On December 13, 2021, Siemens Industry was granted approval as a single source for Parking Deck Callbox Upgrade and Cabling Services (RFPP P49632)
- Modifications 1 and 2 consisted of conduit damage and rust repair for City Center, Doraville, and College Park Parking Decks

<b>Description</b>	<b>Amount</b>
Board Approval	\$1,176,088.87
Executed Contract	\$1,110,470.44
Modification 1	\$18,293.00
Modification 2	\$40,317.00
Funds Remaining	\$6,738.43
Additional Funds Requested	\$198,158.00
<b>Total Contract Value</b>	<b>\$1,374,246.87</b>

**Resolution Authorizing a Modification in Contractual Authorization for Parking Deck Callbox Upgrade and Cabling Services RFPP P49632**

Financial Considerations	
Description	Amount
Indian Creek Parking Deck	\$35,497.00
Sidney Marcus and City Center Parking Deck	\$162,661.00
<b>Total</b>	<b>\$198,158.00</b>

Funded 100% from FY23 Local Capital Budget





Thank You





# **Financial Highlights**

## **Second Quarter Ended December 2022**

### **Operating Budget**



## Second Quarter Operations Performance

### December 31, 2022 (\$ in Millions)

	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>	
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>%</b>
<b>Net Revenues</b>	339.7	321.0	18.7	5.8%
<b>Net Expenses</b>	276.4	289.2	12.8	4.4%
<b>Net Surplus</b>	<b>63.3</b>	<b>31.8</b>	<b>31.5</b>	

#### COMMENTS

- YTD Net Revenues are favorable to budget by \$18.7M
- YTD Net Expenses are favorable to budget by \$12.8M
- YTD Net Surplus is \$63.3M compared to a \$31.8M budget surplus for the year

## Second Quarter Operating Revenues and Expenses December 31, 2022 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
<b>REVENUES</b>				
Sales Tax	165.5	159.0	6.5	4.1%
Title Ad Valorem Tax	16.7	14.6	2.1	14.4%
Federal Assistance	36.8	36.8	0.0	0.0%
COVID Stimulus Funds	70.2	70.2	0.0	0.0%
Passenger Revenue	36.1	30.6	5.5	18.0%
Lease Income	4.8	3.8	1.0	26.3%
Station Parking	0.9	0.8	0.1	12.5%
Other Revenue	8.7	5.2	3.5	67.3%
<b>Net Operating Revenues</b>	<b>339.7</b>	<b>321.0</b>	<b>18.7</b>	<b>5.8%</b>
<b>EXPENSES</b>				
Salaries and Wages	124.2	138.7	14.5	10.5%
Overtime	18.1	16.8	(1.3)	-7.7%
Total Benefits	60.2	71.2	11.0	15.4%
Contractual Services	42.2	50.4	8.2	16.3%
Total Materials and Supplies	26.4	28.5	2.1	7.4%
Other Non-Labor	27.3	21.0	(6.3)	-30.0%
<b>Gross Operating Expenses</b>	<b>298.4</b>	<b>326.6</b>	<b>28.2</b>	<b>8.6%</b>
Less: Capital Charges	22.0	37.4	(15.4)	-41.2%
<b>Net Operating Expenses</b>	<b>276.4</b>	<b>289.2</b>	<b>12.8</b>	<b>4.4%</b>

### REVENUE COMMENTS – YTD revenues are \$18.7M above budget

- Sales Tax performance is \$6.5M above budget as a result of an active local economy and the associated impact of inflation
- Passenger Revenue is above budget by \$5.5M; however, ridership continues to be impacted by COVID-19
- Other Revenue is above budget by \$3.5M and includes income for alternative fuel rebate

### EXPENSE COMMENTS – YTD expenses are \$12.8M below budget

- Salaries and Wages are below budget by \$14.5M primarily due to 625 vacant positions
- Overtime is higher than budget by (\$1.3M) and is directly related to vacancies
- Total Benefits are \$11.0M below budget which is also directly related to the large number of vacancies
- Contractual Services are \$8.2M below budget largely due to the COVID-19 driven reduction in ridership for contracted paratransit services
- Other Non-Labor Expenses is (\$6.3M) above budget largely due to an increase in casualty and liability reserves

## Current Month Operations Performance

### December 31, 2022 (\$ in Millions)

	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>	
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>%</b>
<b>Net Revenues</b>	55.1	53.4	1.7	3.2%
<b>Net Expenses</b>	45.9	46.0	0.1	0.2%
<b>Net Surplus</b>	<b>9.2</b>	<b>7.4</b>	<b>1.8</b>	

#### COMMENTS

- Revenues are favorable to budget by \$1.7M for the month of December
- Expenses are favorable to budget by \$0.1M for the month of December
- Net Surplus for December is \$9.2M compared to a \$7.4M budget surplus

# Current Month Operating Revenues and Expenses

## December 31, 2022 (\$ in Millions)

	\$	\$	\$	%
<b>REVENUES</b>				
Sales Tax	27.3	26.4	0.9	3.4%
Title Ad Valorem Tax	2.8	2.4	0.4	16.7%
Federal Assistance	6.1	6.1	0.0	0.0%
COVID-Stimulus Funds	11.7	11.7	0.0	0.0%
Passenger Revenue	5.3	5.5	(0.2)	-3.6%
Lease Income	0.8	0.3	0.5	166.7%
Station Parking	0.1	0.1	0.0	0.0%
Other Revenue	1.0	0.9	0.1	11.1%
<b>Net Operating Revenues</b>	<b>55.1</b>	<b>53.4</b>	<b>1.7</b>	<b>3.2%</b>
<b>EXPENSES</b>				
Salaries and Wages	21.0	21.3	0.3	1.4%
Overtime	2.9	2.8	(0.1)	-3.6%
Total Benefits	9.3	11.0	1.7	15.5%
Contractual Services	9.5	8.4	(1.1)	-13.1%
Total Materials and Supplies	4.3	4.8	0.5	10.4%
Other Non-Labor	2.8	3.5	0.7	20.0%
<b>Gross Operating Expenses</b>	<b>49.8</b>	<b>51.8</b>	<b>2.0</b>	<b>3.9%</b>
Less: Capital Charges	3.9	5.8	(1.9)	-32.8%
<b>Net Operating Expenses</b>	<b>45.9</b>	<b>46.0</b>	<b>0.1</b>	<b>0.2%</b>

### REVENUE COMMENTS – Monthly revenues are \$1.7M above budget

- Sales Tax performance is better than budget by \$0.9M as a result of an active local economy and the associated impact of inflation
- Passenger Revenue is \$0.2M below budget, ridership continues to be impacted by COVID-19

### EXPENSE COMMENTS – Monthly expenses are \$0.1M below budget

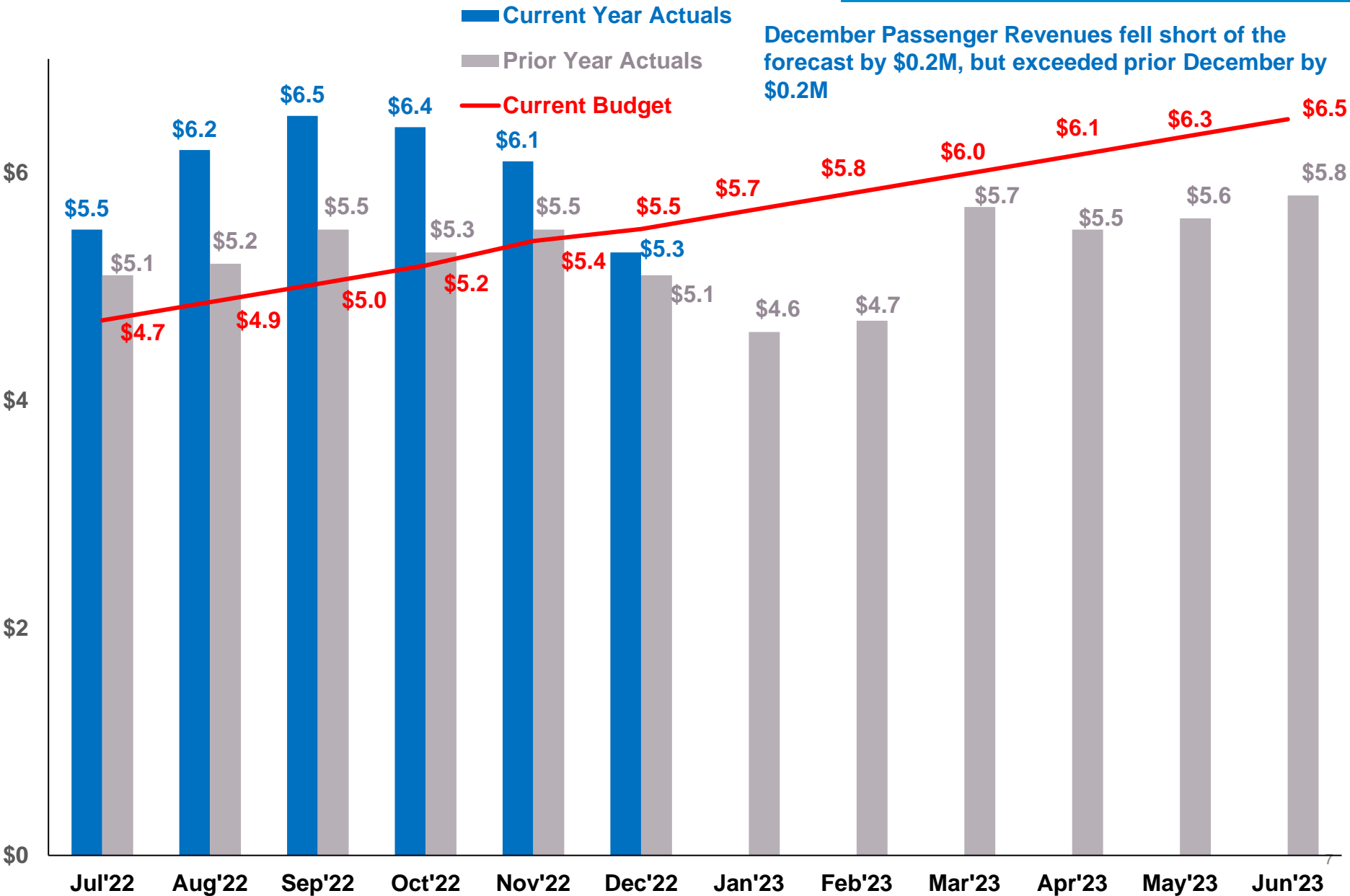
- Total Benefits are below budget by \$1.7M which is directly related to 625 vacant positions
- Contractual Services are (\$1.1M) above budget largely due a settlement payment for paratransit services.
- Total Materials and Supplies are \$0.5M below budget largely due to a decrease in the cost of CNG & Diesel fuel
- Other Non-Labor Expenses are \$0.7M below budget as a result of a slight reduction in casualty and liability reserves for the month of December

**FY23**

**December**

**Key Performance Indicators**

# Passenger Revenues (millions)





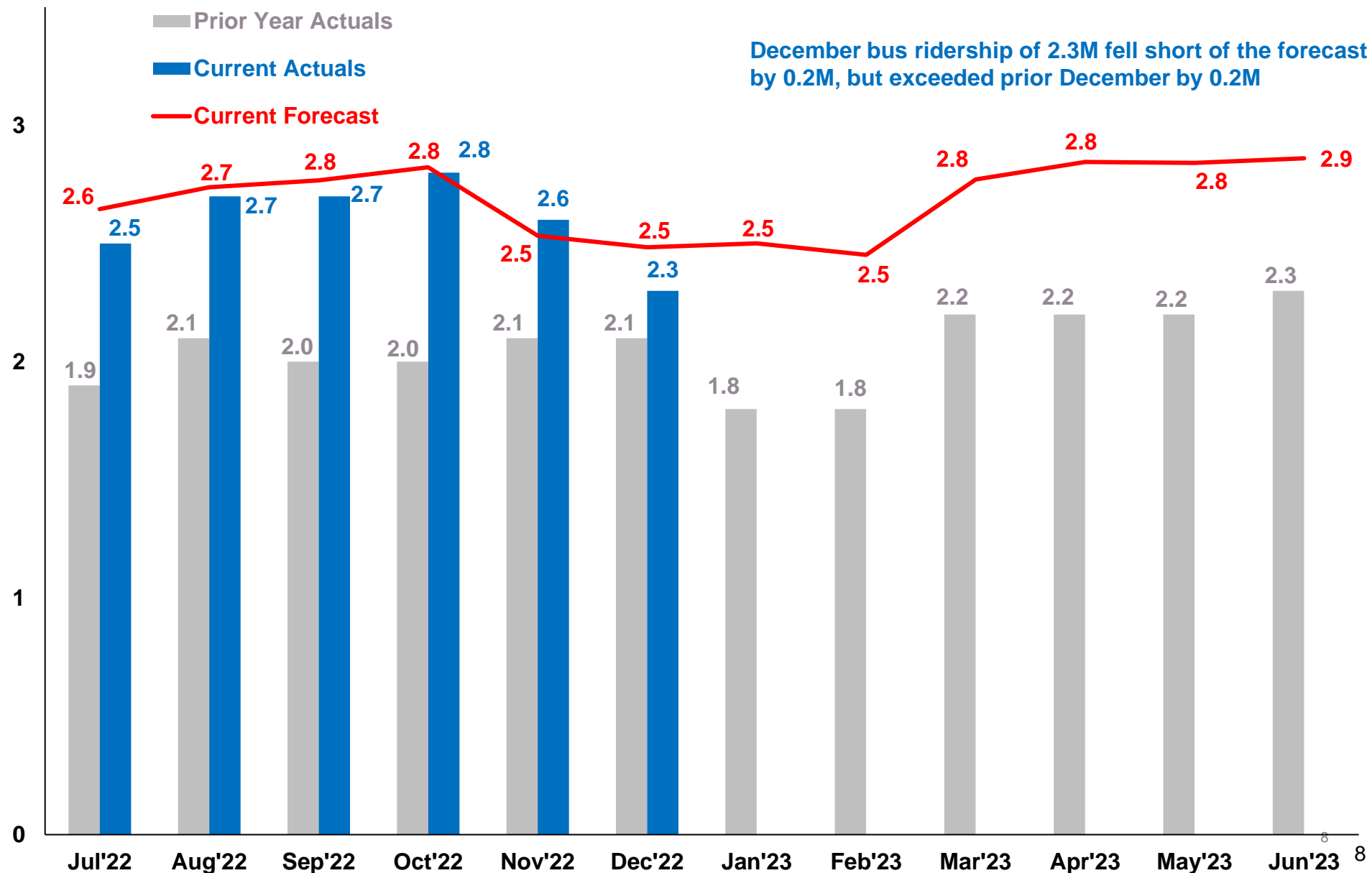
# Bus Ridership (unlinked trips, millions)

■ Prior Year Actuals

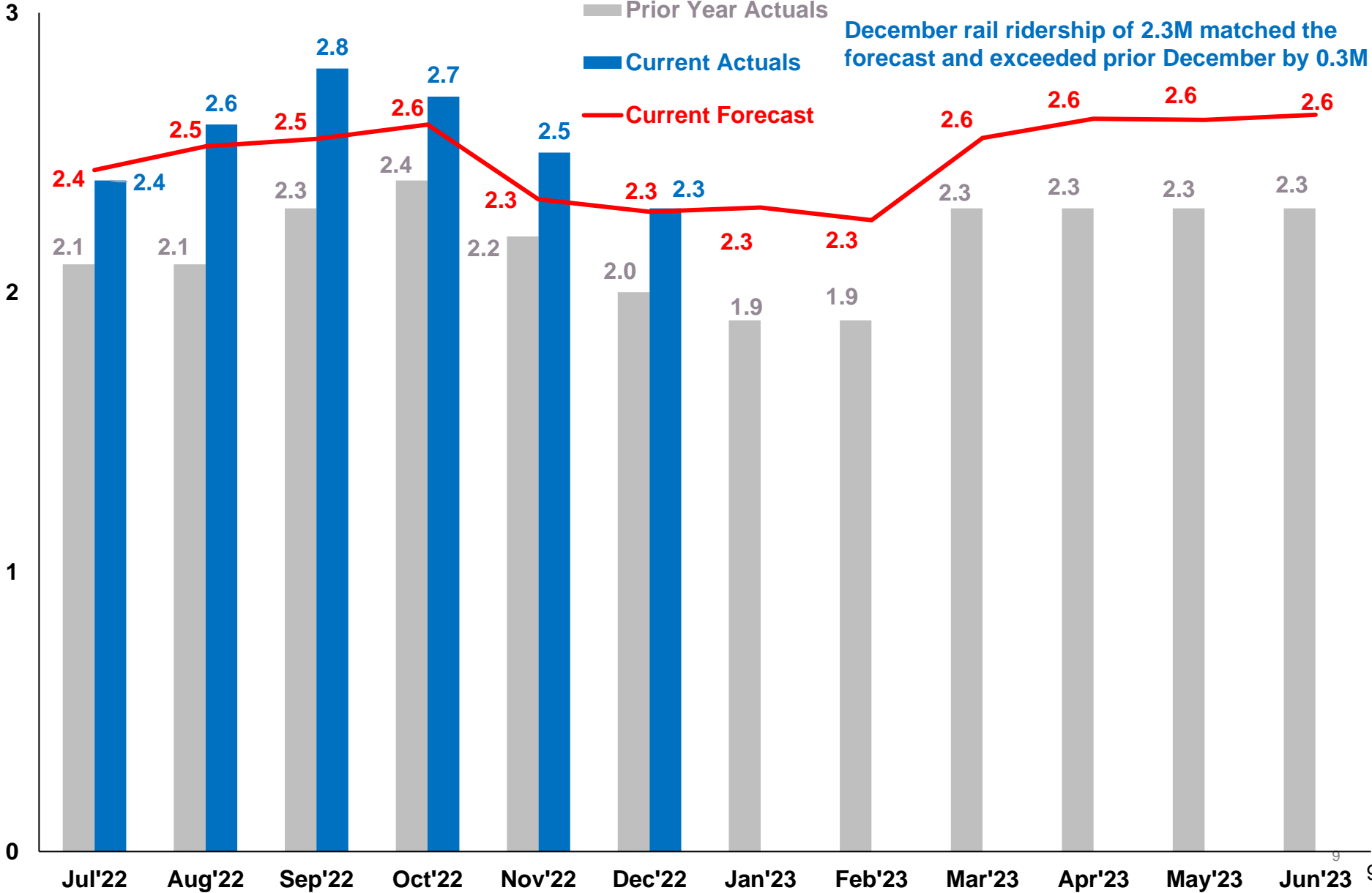
■ Current Actuals

— Current Forecast

December bus ridership of 2.3M fell short of the forecast by 0.2M, but exceeded prior December by 0.2M



# Rail Ridership (unlinked trips, millions)





# Capital Financial Highlights December 2022

**Capital Sources and Uses by Category - State of Good Repair (SGR)**  
**Year-To-Date thru December 2022**  
(\$ in Millions)

	ACTUAL	BUDGET	BUDGET VARIANCE	
	\$	\$	\$	%
<b>SOURCES OF FUNDS</b>				
Beginning Balance	44.8	34.4	10.4	30.2%
Sales Tax	149.5	143.7	5.8	4.0%
Federal Funds	22.1	50.8	-28.7	-56.5%
Other Revenue	0.8	0.3	0.5	166.7%
<b>Total Sources of Funds</b>	<b>217.2</b>	<b>229.2</b>	<b>-12.0</b>	<b>-5.2%</b>
<b>USES</b>				
Vehicles	26.5	57.4	30.9	53.8%
Facilities & Stations <sup>1</sup>	6.3	76.2	69.9	91.7%
Maintenance of Way	9.3	19.9	10.6	53.3%
Systems	29.9	56.6	26.7	47.2%
Non-Asset	13.4	45.9	32.5	70.8%
<b>Subtotal CIP:</b>	<b>85.4</b>	<b>256.0</b>	<b>170.5</b>	<b>66.6%</b>
Debt Service	74.1	72.5	-1.6	-2.2%
<b>Total Uses</b>	<b>159.5</b>	<b>328.5</b>	<b>168.9</b>	<b>51.4%</b>

<sup>1</sup> Pending reclass for Clayton O&M Real Estate (32241) will increase Facilities & Stations actuals by \$5.7M

**Top 10 Projects by Expenditures - State of Good Repair (SGR)  
Year-To-Date thru December 2022  
(\$ in Millions)**

Rank	Project	Project Name	Category	Actuals \$M	Annual Budget \$M	% Annual Budget
1	32130	CQ310 CQ 311 Rail Car Rpl Prog	Vehicles	11.4	56.5	20.1%
2	31728	CQ310 and CQ311 Life Extension	Vehicles	10.0	15.9	62.8%
3	31701	Track Renovation Phase IV	MOW	8.7	38.5	22.5%
4	32097	Escalators Rehabilitation	Systems	6.4	15.1	42.2%
5	32177	Rail Station Rehabilitation	Facilities	6.0	72.0	8.4%
6	32246	CPMO (SGR)	Non-Asset	5.8	30.0	19.4%
7	31703	Train Control Systems Upgrade	Systems	4.3	9.8	43.8%
8	31977	Rehab Tunnel Ventilation Fans	Systems	4.1	0.7	556.0%
9	31927	Elevator Rehabilitation	Systems	3.5	6.2	56.7%
10	32133	CQ310 Life Extension 42-M	Vehicles	2.6	3.7	72.6%
<b>Total - Top 10 Projects</b>				<b>\$62.8</b>	<b>\$248.4</b>	<b>25.3%</b>

**Capital Sources and Uses by Category - Clayton County Expansion**  
**Year-To-Date thru December 2022**  
(\$ in Millions)

	ACTUAL	BUDGET	BUDGET VARIANCE	
			\$	%
<b>SOURCES OF FUNDS</b>				
Sales Tax	20.2	19.4	0.8	4.0%
Other Revenue	0.8	0.8	0.0	0.0%
<b>Total Sources of Funds</b>	<b>21.0</b>	<b>20.2</b>	<b>0.8</b>	<b>3.9%</b>
<b>USES</b>				
Non-Asset <sup>1</sup>	6.1	7.3	1.2	16.0%
<b>Total Uses</b>	<b>6.1</b>	<b>7.3</b>	<b>1.2</b>	<b>16.0%</b>

<sup>1</sup>Pending reclass for Clayton O&M Real Estate (70001) will decrease Non-Asset actuals by \$5.7M



**Top Projects by Expenditures - Clayton County Expansion**  
**Year-To-Date thru December 2022**  
(\$ in Millions)

Rank	Project	Project Name	Category	Actuals \$M	Annual Budget \$M	% Annual Budget
1	70001.170700	Clayton Bus Facility Real Estate	Facilities	5.7	6.0	95.0%
2	70004.170700	CPMO Clayton (Communications)	Non-Asset	0.3	0.3	100.0%
3	70002.170700	Clayton County Maintenance Facility	Facilities	0.1	3.0	3.3%
4	70003.170701	Planning Clayton County Justice Center F	Non-Asset	0.1	0.1	100.0%
5	70000.170700	Clayton County HCT	Non-Asset	0.0	1.5	0.0%
6	70003.170700	Clayton County BRT	Non-Asset	-0.1	2.4	-4.2%
7	70005.170700	Clayton Contingency	Non-Asset	0.0	1.2	0.0%
<b>Total - Top Projects</b>				<b>\$6.1</b>	<b>\$14.5</b>	<b>42.1%</b>

**Capital Sources and Uses by Category - More MARTA - City of Atlanta**  
**Year-To-Date thru December 2022**  
(\$ in Millions)

		ACTUAL	BUDGET	BUDGET VARIANCE	
		\$	\$	\$	%
<b>SOURCES OF FUNDS</b>					
	Sales Tax	16.9	16.2	0.7	4.0%
	Other Revenue	0.9	0.9	0.0	0.0%
<b>Total Sources of Funds</b>		<b>17.8</b>	<b>17.1</b>	<b>0.7</b>	<b>3.8%</b>
<b>USES</b>					
	Non-Asset	3.5	22.7	19.2	84.7%
<b>Total Uses</b>		<b>3.5</b>	<b>22.7</b>	<b>19.2</b>	<b>84.7%</b>

**Top 10 Projects by Expenditures - More MARTA - City of Atlanta**  
**Year-To-Date thru December 2022**  
(\$ in Millions)

Rank	Project	Project Name	Category	Actuals \$M	Annual Budget \$M	% Annual Budget
1	40001.170701	Capitol Ave./Summer Hill (BRT)	Expansion	1.3	10.0	12.5%
2	40001.170708	Five Points Station Transformation	Expansion	0.9	6.0	15.0%
3	40001.170702	Campbellton (LRT)	Expansion	0.9	6.4	13.4%
4	40001.170704	Streetcar East Ext. (LRT)	Expansion	0.5	0.2	230.0%
5	40002.170701	Planning Communications	Expansion	0.3	0.0	
6	40001.170720	Cleveland Ave. Route 578 (ART)	Expansion	0.3	4.0	7.0%
7	40001.170722	North Avenue Phase 1 (BRT)	Expansion	0.1	1.0	11.0%
8	40001.170714	Beltline Northeast (LRT)	Expansion	0.1	3.0	3.0%
9	40001.170707	Bankhead	Expansion	0.1	3.9	1.3%
10	40001.170721	Metropolitan Pkwy Route 595 (ART)	Expansion	0.1	3.5	1.4%
<b>Total - Top 10 Projects</b>				<b>\$4.4</b>	<b>\$38.0</b>	<b>11.5%</b>



Thank You

